

SERVER VIRTUALIZATION PREPAREDNESS SELF-ASSESSMENT TOOL

Many small businesses wonder if server virtualization makes sense for their organization. Can they realize cost savings, improve disaster recovery and enhance computing performance? Take our five-minute questionnaire to learn if your small business is ready to virtualize.

For each of the following questions, please select the response that best applies to your organization.

How many IT network users does your organization have?

<input type="checkbox"/> Ten or more	<input type="checkbox"/> 5–9	<input type="checkbox"/> Less than 5
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How many servers does your organization have?

<input type="checkbox"/> Five or more	<input type="checkbox"/> 2–4	<input type="checkbox"/> One
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How would you describe your IT department's virtualization knowledge?

<input type="checkbox"/> Our department has the expertise to implement and manage server virtualization – either internally or through a trusted partner	<input type="checkbox"/> We do not have the expertise, but have access to an external partner	<input type="checkbox"/> We do not have virtualization expertise internally or externally, and are unsure where to find it
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Does your management team understand server virtualization and its benefits?

<input type="checkbox"/> Yes, my management team has a solid understanding of virtualization and its benefits	<input type="checkbox"/> Somewhat. My management team has a general understanding of virtualization and its benefits	<input type="checkbox"/> No, my management team does not understand virtualization or its benefits
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Has your organization identified costs and set aside a budget for server virtualization?

<input type="checkbox"/> Yes, we have identified costs and set aside a budget	<input type="checkbox"/> No, but we are researching costs now	<input type="checkbox"/> No, and we have no plans to research costs
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Is your organization planning to replace or refresh server hardware in the next two years?

<input type="checkbox"/> Yes, we are looking at options	<input type="checkbox"/> Maybe, we are considering options	<input type="checkbox"/> No
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Is your organization planning to consolidate servers in the next two years?

<input type="checkbox"/> Yes, we are looking at options	<input type="checkbox"/> Maybe, we are considering options	<input type="checkbox"/> No
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Is your organization planning to implement business continuity measures or improvements in the next two years?

<input type="checkbox"/> Yes, we are looking at options	<input type="checkbox"/> Maybe, we are considering options	<input type="checkbox"/> No
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Is your organization planning to improve disaster recovery capabilities in the next two years?

<input type="checkbox"/> Yes, we are looking at options	<input type="checkbox"/> Maybe, we are considering options	<input type="checkbox"/> No
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Does your organization's IT network include shared storage?

<input type="checkbox"/> Yes	<input type="checkbox"/> No, but we are planning to invest in it	<input type="checkbox"/> No, and we have no plans to invest in it
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Please tally your number of responses in each column:

Total in column A: _____	Total in column B: _____	Total in column C: _____
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Server Virtualization Preparedness Self-Assessment Scoring:

Total numbers of responses in column A: _____ x 2

Total numbers of responses in column B: _____ x 1

Total numbers of responses in column C: _____ x 0

= **Total Score of** _____ (out of 20)

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Server Virtualization Preparedness Self-Assessment Rating:



[14–20 Points] Prime candidate

Go virtualize. Your organization has already taken many of the proper steps. As a final check, make sure your funding is in order, your management understands and supports the investment, you have a trusted partner to help, and you have identified how you are going to measure success.



[8–13 Points] Take due diligence steps before diving in

Your organization is on the right track, but still has steps to complete before implementation. Before moving forward with server virtualization, be sure you have a clear understanding of your data center needs. Work with a trusted partner to develop a detailed roadmap for server virtualization, and educate your work force.



[0–7 Points] Partner up for guidance as you learn more

Your organization needs to understand its current infrastructure and potential future needs before making server virtualization investments. Work with an expert partner to execute a data center assessment, learn how the technology could work for you and determine what steps you need to take to prepare your organization for server virtualization.

For information and virtualization advice, read CDW's recent survey of nearly 300 small businesses that have and have not virtualized. Learn what they have achieved, what holds them back and importantly – the lessons they have learned along the way.

Visit CDW.com/sbservervirtualization to download the report today.

To learn more about CDW's virtualization products and services for small businesses, visit CDW.com/smallbusiness or call 800-800-4239 today.